



Managing Difficult Relationships: Achieving Workable Compromise through Negotiation

George P Boulden

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All of us experience difficulties with our relationships from time to time. There are two main reasons for this, sometimes its 'style' the way I want to do something is different from the way you want to do it and sometimes its substance, you and I want something different. This book explains why we have 'style' issues and provides a 'framework' for negotiating win / win solutions to both style and substance problems.

Being able to manage difficult relationships is a key skill for everyone with the ambition to succeed.



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