



Summary: I'll Make You an Offer You Can't Refuse - Michael Franzese: Insider Business Tips From a Former Mob Boss

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Complete summary of Michael Franzese's book: "I'll Make You An Offer You Can't Refuse: Insider Business Tips From a Former Mob Boss"

This summary of the ideas from Michael Franzese's book "I'll Make You An Offer You Can't Refuse" shows how Michael Franzese, a former mob boss, puts forward a first surprising, but convincing hypothesis: organized crime is not profitable by accident. The men in charge have ingenuity and tenacity. In the 1980s, the President's Commission on Organized Crime estimated organized crime generated more than \$50 billion in revenues each year. Obviously, this summary doesn't suggest a life of crime, but it does propose that every legitimate businessperson could learn something they could apply. It advises to concentrate on the end goal at all times, and to eliminate any clutter which gets in the way of that. Always be judicious and measured in what you say, because it could come back to haunt you. Be a good listener. Remember at all times that success is self-defined, and work towards your goals, not anyone else's.

Added-value of this summary:

- Save time
- Understand the key concepts
- Increase your business knowledge

To learn more, read "I'll Make You An Offer You Can't Refuse" and discover this utterly compelling, entertaining, and valuable guide to achieve your goals.

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